

# Panayiotis Agisilaou

School of Economics  
University of East Anglia  
Arts Building 0.28  
Norwich Research Park  
Norwich, NR4 7TJ, UK

[p.agisilaou@uea.ac.uk](mailto:p.agisilaou@uea.ac.uk)  
<http://sites.google.com/site/pagisilaou>  
Phone: +44 (0)7752407060  
Citizenship: Cypriot, British

---

## Education

- 2009 - **Ph.D. in Economics**  
[University of East Anglia](#)  
Dissertation: *On the Optimal Design of Leniency Programs*
- 2007 - 2008 **M.A. in Economics for Competition Law**  
[Kings College London](#)  
Dissertation: *Information Sharing between Competitors*
- 2006 - 2007 **PG Diploma in Economics for Competition Law**  
[Kings College London](#)
- 2004 - 2005 **M.Sc. in Economics** (with Distinction)  
[University College London](#)  
Dissertation: *A Generalized Cournot-Stackelberg Model*
- 1997 - 2001 **B.Sc. in Economics** (with Distinction)  
[University of Athens](#)  
Average Grade: 8.58/10 (ranked 1st out of 253)

## Fields of Interest

Industrial Economics, Game Theory, Microeconomics, Competition Policy

## Working and Teaching Experience

- 2012 - **Research Assistant**, [School of Economics, University of East Anglia](#)
- 2009 - **Seminar Leader**, [School of Economics, University of East Anglia](#)  
Industrial Organization, Autumn 2010 and 2011  
Strategic Thinking, Spring 2010 and 2011  
Principles of Microeconomics, Autumn 2009 and 2010  
Economics for Business, Autumn 2009
- 2006 - 2009 **Consultant to the Chairman**  
[Cyprus Commission for the Protection of Competition](#)
- 2005 - 2006 **Teaching Assistant**, [Department of Economics, University College London](#)  
Intermediate Microeconomics, Autumn 2005  
Government and Regulation (post-graduate), Spring 2006

## Scholarships/Honours

- 2012            First place, Third Annual essay competition  
                 [School of Economics, University of East Anglia](#)
- 2009 -           Teaching Studentship  
                 [School of Economics, University of East Anglia](#)
- 2004 - 2005    W.M. Gorman Graduate Scholarship  
                 [Department of Economics, University College London](#)
- 2004 - 2005    Grantee of the [Cyprus State Scholarship Foundation](#)
- 1997 - 2001    Honorary Award for excellent performance in studies  
                 [University of Athens](#)
- 1997 - 2001    Honorary Awards for excellent performance in studies  
                 [Hellenic National Scholarship Foundation](#)
- 1997 - 2001    Grantee of the [Hellenic National Scholarship Foundation](#)

## Working Papers

Keep to sustain or keep to exploit? Why firms keep hard evidence (*CCP discussion paper 12-5*)

## Work in Progress

Strategic antitrust authorities and leniency programmes: a signalling game  
Collusion in Industrial Economics and Optimally Designed Leniency Programmes - A Survey  
Altruism Paradox (joint with Steffen Huck)

## Other Papers

Information sharing between competitors (Dissertation, M.A. in Economics for Competition Law)  
A Generalized Cournot-Stackelberg Model (Dissertation, M.Sc. in Economics)  
Program Quality and Advertising: Pay-per-view Vs Free-to-Air  
Optimal Delegation of R&D and Production

## Books

[Competition Policy in Cyprus 1989-2009](#), Nomiki Vivliothiki, Athens, 2011 (in greek),  
620 pages, co-author

## **Presentations**

2nd NIE Colloquium, University of Nottingham, Jun. 2012; New Researchers Workshop, ESRC Centre for Competition Policy, University of East Anglia, Jun. 2012; ESRC Centre for Competition Policy; University of East Anglia, May 2012; University of Nicosia (Cyprus), May 2012; 7th RES PhD Meeting, Queens Mary University of London, Jan. 2012; 1st NIE Colloquium, University of Nottingham, Jun. 2011; Centre for Competition Policy, University of East Anglia, May 2011; School of Economics, University of East Anglia, Mar. 2011

## **Other Education**

Royal Economic Society (RES), Autumn School on Industrial Organization, including applications to macro and trade, Sep. 2011; Postgraduate Teaching Assistants/Tutors Workshop, The Economics Network, Sep. 2011 and Sep 2010; Competition and Regulation European Summer School (Cresse), Corfu (Greece), Jun. 2007; ESRC Research Seminars in Game Theory, Nov. 2004

## **Refereeing**

*Theory and Decision*

## **References**

### **Prof. Bruce Lyons**

School of Economics  
University of East Anglia  
Norwich, NR4 7TJ, UK  
+44 (0)1603 592084  
[b.lyons@uea.ac.uk](mailto:b.lyons@uea.ac.uk)

### **Prof. Morten Hviid**

School of Law  
University of East Anglia  
Norwich, NR4 7TJ, UK  
+44 (0)160 3593715  
[m.hviid@uea.ac.uk](mailto:m.hviid@uea.ac.uk)

### **Dr. Subhasish M. Chowdhury** (teaching)

Lecturer of Economics  
University of East Anglia  
Norwich NR4 7TJ, UK  
+44 (0) 1603 592 099  
[s.modak-chowdhury@uea.ac.uk](mailto:s.modak-chowdhury@uea.ac.uk)